**Study 1 Stimuli**

Small Gain Condition

Imagine there was a legitimate error on your back taxes in your favor, and you will immediately receive $10 from the government. However, they are also giving you the option of receiving a different amount one year from now, instead. How much would the future amount need to be for you to choose it? The amount you would receive today is $10. The amount you would receive in the future ranges from $9 to $35. We will ask you several questions about whether you would prefer to get $10 today or another amount one year from today.

Please choose which option you prefer in each pair. Make sure you provide an answer for all 10 pairs:

| 1. | Receive $10 immediately |  | Receive $9 in one year |
| --- | --- | --- | --- |
| 2. | Receive $10 immediately |  | Receive $10 in one year |
| 3. | Receive $10 immediately |  | Receive $10.50 in one year |
| 4. | Receive $10 immediately |  | Receive $11 in one year |
| 5. | Receive $10 immediately |  | Receive $12 in one year |
| 6. | Receive $10 immediately |  | Receive $14 in one year |
| 7. | Receive $10 immediately |  | Receive $17 in one year |
| 8. | Receive $10 immediately |  | Receive $20 in one year |
| 9. | Receive $10 immediately |  | Receive $25 in one year |
| 10. | Receive $10 immediately |  | Receive $35 in one year |

Large Gain Condition

Imagine there was a legitimate error on your back taxes in your favor, and you will immediately receive $10,000 from the government. However, they are also giving you the option of receiving a different amount one year from now, instead. How much would the future amount need to be for you to choose it? The amount you would receive today is $10,000. The amount you would receive in the future ranges from $9,000 to $35,000. We will ask you several questions about whether you would prefer to get $10 today or another amount one year from today.

Please choose which option you prefer in each pair. Make sure you provide an answer for all 10 pairs:

| 1. | Receive $10,000 immediately |  | Receive $9,000 in one year |
| --- | --- | --- | --- |
| 2. | Receive $10,000 immediately |  | Receive $10,000 in one year |
| 3. | Receive $10,000 immediately |  | Receive $10,500 in one year |
| 4. | Receive $10,000 immediately |  | Receive $11,000 in one year |
| 5. | Receive $10,000 immediately |  | Receive $12,000 in one year |
| 6. | Receive $10,000 immediately |  | Receive $14,000 in one year |
| 7. | Receive $10,000 immediately |  | Receive $17,000 in one year |
| 8. | Receive $10,000 immediately |  | Receive $20,000 in one year |
| 9. | Receive $10,000 immediately |  | Receive $25,000 in one year |
| 10. | Receive $10,000 immediately |  | Receive $35,000 in one year |

Small Loss Condition

Imagine there was a legitimate error on your back taxes against you, and you must pay the government $10 immediately. However, they are also giving you the option of paying a different amount one year from now, instead. How much would the future amount need to be for you to choose it? The amount you would pay today is $10. The amount you would pay in the future ranges from $9 to $35. We will ask you several questions about whether you would prefer to pay $10 today or another amount one year from today.

Please choose which option you prefer in each pair. Make sure you provide an answer for all 10 pairs:

| 1. | Pay $10 immediately |  | Pay $9 in one year |
| --- | --- | --- | --- |
| 2. | Pay $10 immediately |  | Pay $10 in one year |
| 3. | Pay $10 immediately |  | Pay $10.50 in one year |
| 4. | Pay $10 immediately |  | Pay $11 in one year |
| 5. | Pay $10 immediately |  | Pay $12 in one year |
| 6. | Pay $10 immediately |  | Pay $14 in one year |
| 7. | Pay $10 immediately |  | Pay $17 in one year |
| 8. | Pay $10 immediately |  | Pay $20 in one year |
| 9. | Pay $10 immediately |  | Pay $25 in one year |
| 10. | Pay $10 immediately |  | Pay $35 in one year |

Large Loss Condition

Imagine there was a legitimate error on your back taxes against you, and you must pay the government $10,000 immediately. However, they are also giving you the option of paying a different amount one year from now, instead. How much would the future amount need to be for you to choose it? The amount you would pay today is $10,000. The amount you would pay in the future ranges from $9,000 to $35,000. We will ask you several questions about whether you would prefer to pay $10,000 today or another amount one year from today.

Please choose which option you prefer in each pair. Make sure you provide an answer for all 10 pairs:

| 1. | Pay $10,000 immediately |  | Pay $9,000 in one year |
| --- | --- | --- | --- |
| 2. | Pay $10 immediately |  | Pay $10,000 in one year |
| 3. | Pay $10,000 immediately |  | Pay $10,500 in one year |
| 4. | Pay $10,000 immediately |  | Pay $11,000 in one year |
| 5. | Pay $10,000 immediately |  | Pay $12,000 in one year |
| 6. | Pay $10,000 immediately |  | Pay $14,000 in one year |
| 7. | Pay $10,000 immediately |  | Pay $17,000 in one year |
| 8. | Pay $10,000 immediately |  | Pay $20,000 in one year |
| 9. | Pay $10,000 immediately |  | Pay $25,000 in one year |
| 10. | Pay $10,000 immediately |  | Pay $35,000 in one year |

Cognitive Reflection Test

\*A bat and a ball cost $1.10 in total. The bat costs $1.00 more than the ball. How much does the ball cost?

\_\_ cents

\*If it takes 5 machines 5 minutes to make 5 widgets, how long would it take 100 machines to make 100 widgets?

\_\_\_ minutes

\*In a lake, there is a patch of lily pads. Every day, the patch doubles in size. If it takes 48 days for the patch to cover the entire lake, how long would it take for the patch to cover half of the lake?

\_\_ days

**Demographics**

Please complete the following information about yourself.

| \*Age |
| --- |
| Only numbers may be entered in this field     | \*Number of children    Only numbers may be entered in this field | | --- | | \*Number of grandchildren | | Only numbers may be entered in this field | |

| \*Year of Birth |
| --- |
| Only numbers may be entered in this field |

| \*Month of Birth |
| --- |
|  |

\*Political affiliation



\*Political ideology

